

## THE VIEW FROM HERE:

We recommend you fit in a visit to our showroom at least once every six months. Though our mission stays the same, we are continually bringing in new products to offer the options our clients need. You'll see new manufacturers alongside our established brands, and we're ready to show you the benefits of every product we carry.

In some cases we have the products before our clients even realize they have a need for them. Although garages have become an important part of new homes, garage door options have been severely limited. We now offer high-quality garage doors with the same architectural detail and integrity you find in our windows and entrance doors. Read more about these stylish and durable doors in the article on the reverse side of this newsletter.

Taking the commitment to service even further,



we recently introduced the Emtex Hardware line.

These fine door and lock sets provide the architectural quality to match our premium doors, and have proven to be very popular with homeowners. Styles include bronze, brass, crystal, and porcelain products in Arts & Crafts, Modern, and Tuscan styles.



Adaptability is an essential strength for construction professionals, and the window and door aspect of the business is no exception. We are not blindly dedicated to one brand, or one type of product. As your partners, we do the legwork to keep you ahead of the market.

*Craig A. Patchin*

Craig A. Patchin, President  
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## JELD-WEN ENHANCES LAKE VIEW

### DESIGN WITH WINDOWS IN THE FOREFRONT



*This unique lakeside home incorporates windows as key interior and exterior design elements. The multiple windows arranged in clean vertical and horizontal lines, required extraordinary care in both sizing and framing.*

When the view is Lake Mendota, the windows are sure to be a prominent design element. These homeowners asked their friend, commercial architect **David Black** to take on the commission for their dream home on the lake.

The property once held two houses on a single lot, but the homeowners received a variance to replace the house closest to the lake and combine the two homes. The second house was completely remodeled to become a two-car garage with guest bedrooms and studio space, and is connected to the main house with a breezeway.

**Perry Heiser of Heiser Builders, Inc.**, specializes in unique and elaborate building projects, and worked with sales manager **Charlie Branchaw** from Window Design Center to obtain the unusual

windows sizes. The windows are a mixture of fixed and casement, and are from the JELD-WEN Pozzi Custom Collection.

The architect chose Pozzi windows for their clean lines, and the unique interior wood, which is clear vertical grain Douglas fir. Both the windows and interior doors feature Pozzi's Douglas fir option. The exterior white aluminum clad finish is paired with white Galvalium metal roofing, which sides the gable end of semi-circle roof lines, and is also used for the main roof.

The unique design of the windows includes strong vertical and horizontal lines which were carefully matched to continue around the house, and corner windows which extend the exemplary lake views.

# SOLUTIONS

## MAKE A STATEMENT WITH JELD-WEN GARAGE DOORS

JELD-WEN® composite garage doors are built to perform reliably while enhancing a home's visual appeal. Each one has a woodgrain appearance



JELD-WEN Carriage House series has proven to be overwhelmingly popular with today's homeowners, thanks to authentic Old World details and accents.

and a dent-resistant surface, for a surprisingly moderate price. Choose from designs in three architecturally inspired collections, in a range of widths and heights. These doors are beautifully deceptive, replicating traditional, swinging barn door styles, but opening overhead like any other modern garage door.

Homeowners can personalize the look of

JELD-WEN Carriage House and Estate garage doors with decorative iron accents, including

handles, strap hinges and knockers. Glass inserts also are a popular feature, with paned glass styles, arched or fan-shaped glass, providing artistic design and allowing natural light into the garage.



These quality composite doors offer a real wood grain and a dent-resistant surface.

### Visit Partner Tip Off Online:

Review the energy savings and options offered by replacement windows, along with an Energy Savings Fact Sheet to print out for your customers, now at:

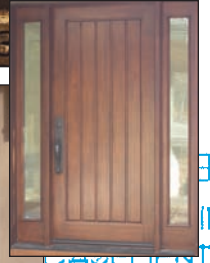
[www.windowcenter.com/partnertipoff](http://www.windowcenter.com/partnertipoff)

### PROJECT: NEW PRIVATE RESIDENCE

Salesperson: Charlie Branchaw  
 Products: Marvin, IWP, JELD-WEN  
 Architect: Mark Solner, Udvari-Solner Design  
 Contractor: Dan Wanke, Capital Builders

**THE ISSUES:** This home design called for trapezoid windows, several transom units, and windows almost framed to the corner.

**THE SOLUTION:** Marvin picture units, awning windows, and casements with a bronze aluminum clad exterior were carefully ordered. *Were openings and windows coded? Were there any special delivery or finishing steps?* For the look of wood, without the maintenance we chose an IWP Aurora fiberglass front door and full light sidelights. The JELD-WEN composite garage door offers the same durability, with an Arts & Crafts flair.

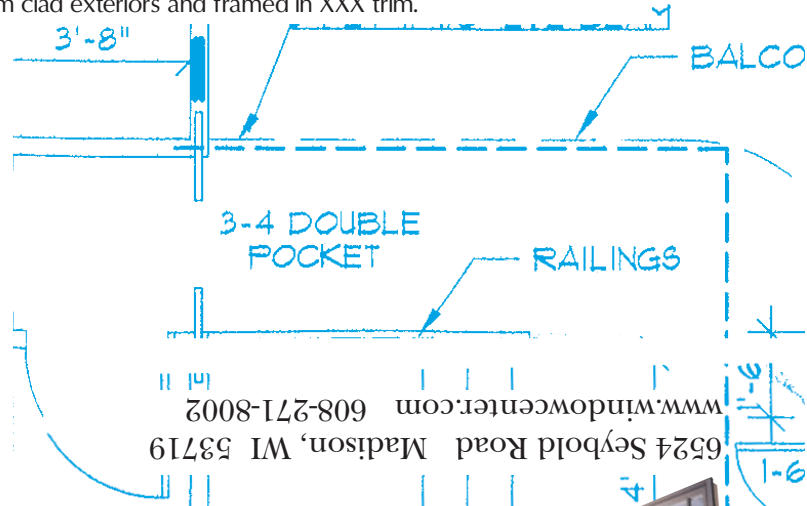


### PROJECT: NEW PRIVATE RESIDENCE

Salesperson: Chas Vaughan  
 Products: Marvin, Integrity  
 Architect: ?????  
 Contractor: Stebnitz Builders  
 Project Manager: Mike Jeffrey

**THE ISSUES:** The window challenges here are evident in the photograph. The back of the home boasts a large wall of windows, which need to be both stylish and energy-efficient.

**THE SOLUTION:** Chas Vaughan, of Window Design Center, created the wall of windows using a combination of Marvin and Integrity casements and custom polygons. The windows feature XXXX insulated glass and XXXXX. Interior wood was finished in XXXX, with white aluminum clad exteriors and framed in XXX trim.



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Window Design Center

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